

STATE AND LOCAL GOVERNMENT CAPABILITIES STATEMENT

VSR, established in 1982, is a Minority Owned Small Business, providing complete IT lifecycle and technology services for State and Local Governments, Higher Education, K12 and large Corporations. With over 100+ years of leadership experience finding and developing effective IT Lifecycle solutions from cradle to grave, our continuous desire for improvement, process and innovation backed with our financial stability allows for the flexibility and scale of any size school/organization and project.

Contracts

Computers

LENOVO State of Wisconsin, 505ENT-M22-WICOMPUTER-04

Certifications

Minority Business Enterprise (MBE) – Wisconsin

About VSR

VSR is open to change and committed to finding and developing effective technology solutions for our clients. This is the flexibility and strength that has kept us in business since 1982. Over the years, the dramatic twists and turns in the information technology world is also our story. From a small start-up selling and renting computers we have joined an elite group of technology providers capable of working on a scale of deployment, delivery and support that would have been unimaginable when we first started.

VSR is a joint venture with Vanguard Computers, Inc.

Contact Information

Deb Smith

President

Vanguard Computers, Inc.
Vanguard Storage and Recovery
 13100 W. Lisbon Road, Suite 100
 Brookfield, WI 53005-2512

Email: deb.s@vanguardinc.com

Phone: (262) 317-1900

www.vanguardsr.com

Core Competencies

Over the past 35+ years, Vanguard has evolved into a leading IT Hardware and Logistics Services Provider offering:

1. Complete IT Lifecycle; asset management, logistics, deployment, refresh and End of Lease Services.
2. IT Hardware configuration, sourcing, procurement, bid/contract, pricing optimization. HP Managed Print Supplier and Solutions, Managed Device as a Service Provider.
3. Project Management
4. Vanguard Asset Management Solutions ,Fleet Maintenance, Manufacturer Warranty Repair and Refresh
5. Leasing Expertise including financial analysis, optimization, and documentation review.
6. Computer, Laptop and technology rental programs

Differentiators

1. Customizable and tailored IT Lifecycle, Deployment, end of life/lease services and experienced and proven 1:1 device programs with focus on sustainability and zero touch.
2. Cloud-based Asset Management Solutions that deliver essential data into the hands of decision makers.
3. PMP accredited staff to act as your Project Manager overseeing large scale technology implementation.
4. Vanguard’s experienced procurement professionals support multimillion-dollar contracts over extended years with multiple renewals. Contracts that allow smaller schools or organizations to receive pricing based on large volumes, without going out for bid.
5. Financial analysis of IT objectives with deployments while providing true economical financial options for budgets and guidance with the process and flow of leasing transactions.
6. Factory authorized maintenance and warranty repair on services for most major manufacturers including, HP, Lenovo, Dell and Apple. Delivery and pick up services, and onsite programs available.