HIGHER EDUCATION CAPABILITIES STATEMENT

Vanguard Computers, established in 1982, is a certified Woman and Minority Owned Small Business, providing complete IT lifecycle and technology services for Higher Education, State and Local Governments and K12 and large Corporations. With over 100+ years of leadership experience finding and developing effective IT Lifecycle solutions from cradle to grave, our continuous desire for improvement, process and innovation backed with our financial stability allows for the flexibility and scale of any size school/organization and project.

Contracts

Computers

HP	State of Wisconsin, 505ENT-M17-WICOMPUTER-05
LENOVO	State of Wisconsin, 505ENT-M17-WICOMPUTER-07
Fujitsu	505ENT-O16-NASPOCOMPUT-12
LENOVO	505ENT-O16-NASPOCOMPUT-13
HP	505ENT-O16-NASPOCOMPUT-04
LENOVO	MHEC-10272015
HPI	MHEC-06012015

Software

Unitrends	#18-2052
HPE	505ENT-O16-NASPOCOMPUT-03
Vmware	MHEC-021213

Data and Networking

HPE Simplivity	#18-2052
Fujitsu	505ENT-O16-NASPOCOMPUT-12
HPE	505ENT-O16-NASPOCOMPUT-03
DELL	MHEC-07012015 Code: 99AGZ
HPE	MHEC-10012015

Printers & Peripherals

HP	State of Wisconsin, 505ENT-M18-PRINTDSK-07

Additional Items

Arcserve	UW-Madison Storage, Backup/Recovery, Hardware, and Software
	#18-2025 2/1/20

General

Catalog	NCPA - National Cooperative Purchasing Alliance
	01-65

Contact Information

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Core Competencies

Over the past 35+ years, Vanguard has evolved into a leading IT Hardware and Logistics Services Provider offering:

1. "One-to-One" Laptop Program

2. Complete IT Lifecycle; asset management, logistics, deployment, refresh and End of Lease Services.

3. IT Hardware configuration, sourcing, procurement, bid/contract, pricing optimization. HP Managed Print Supplier and Solutions, Managed Device as a Service Provider.

4. Project Management

5. Vanguard Asset Management Solutions ,Fleet Maintenance, Manufacturer Warranty Repair and Refresh

6. Leasing Expertise including financial analysis, optimization, and documentation review.

7. Computer, Laptop and technology rental programs

Differentiators

1. Customizable and tailored IT Lifecycle, Deployment, end of life/lease services and experienced and proven 1:1device programs with focus on sustainability and zero touch.

2. "One-to-One" Laptop Program is a customized process that puts the right technology into the users hands. It encompasses everything from eligibility, procurement, project management, imaging, asset management, deployment and authorized warranty repair.

3. Cloud-based Asset Management Solutions that deliver essential data into the hands of decision makers.

4. PMP accredited staff to act as your Project Manager overseeing large scale technology implementation.

5. Vanguard's experienced procurement professionals support multimillion-dollar contracts over extended years with multiple renewals.   Contracts that allow smaller schools or organizations to receive pricing based on large volumes, without going out for bid.

6. Financial analysis of IT objectives with deployments while providing true economical financial options for budgets and guidance with the process and flow of leasing transactions.

7. Factory authorized maintenance and warranty repair on services for most major manufacturers including, HP, Lenovo, Dell and Apple. Delivery and pick up services, and onsite programs available.

Certifications

• Woman Owned Small Business (WOSB)

• Economically Woman Owned Small Business (EDWOSB)

• Woman Owned Business Enterprise (WBE) – Wisconsin

• Minority Business Enterprise (MBE) – Wisconsin

• Women's Business Enterprise (WBE) – WBENC

• Small Disadvantaged Business (SDB)